

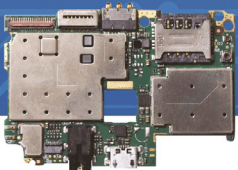
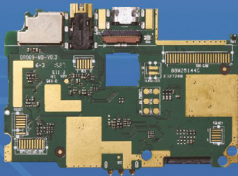


CBI  
Ministry of Foreign Affairs

# Smart Solutions and Products from Vietnam

## electronica 2016

8-11 November | Munich, Germany  
CBI Pavilion Hall B5 Stand 261



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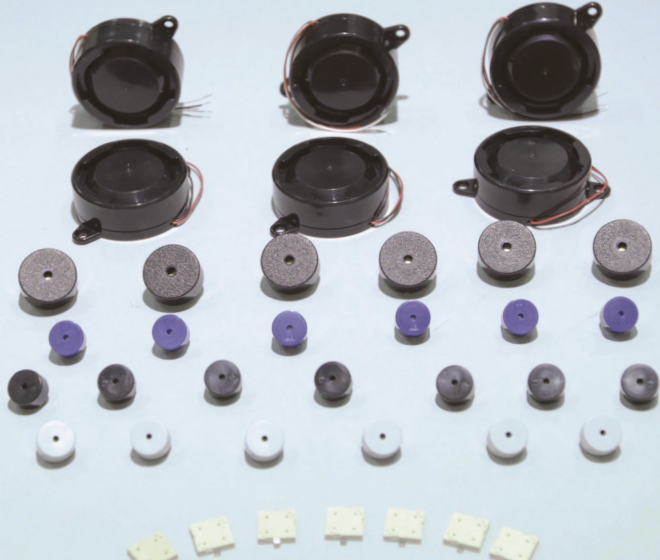
# CBI Presents Several Electronics Suppliers from Vietnam

Tomorrow's energy is driving today's infrastructure investments. Evolving environmental goals- reducing greenhouse gases, replacing fossil fuels, tapping alternative energy sources- demand business relationships that are flexible and innovative. Energy projects demand reliable, long-term partnerships. But how does a company like yours find the right partner for this future success?

CBI is proud to present several electronics suppliers from Vietnam of an actual programme at electronica 2016 fitting the electronica product rooster. All these companies are ready for long-term and profitable partnerships in Europe.

The companies have been carefully audited in terms of quality, consistency and reliability and have completed the CBI Export Coaching Programme. They have adapted their organisations and products to European market requirements, thus reducing the risk for European buyers.

Visit our Pavilion in Hall B5 Stand 261 and be the first to meet these flexible, reliable and strategic partners from Vietnam.



## Hanel Production and Import-Export Joint Stock Company (HanelPT)



**HANELPT**

HanelPT is one of the leading companies in Vietnam in manufacturing and exporting customized electronic parts, with profound experience in partnerships.

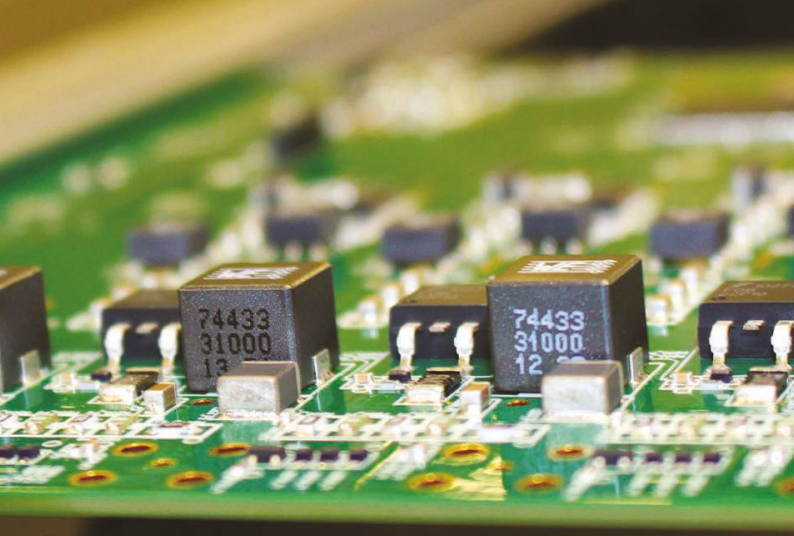
**Export products** Piezoelectric transformer elements and buzzers, receivers and buzzers for security applications, vibrations sensors

**Exports to** Japan, Hong Kong, Taiwan, Italy

**Certification** ISO 9001: 2008, ISO 14001: 2004

[www.hanelpt.com.vn](http://www.hanelpt.com.vn)

[tranthutrang@hanelpt.com.vn](mailto:tranthutrang@hanelpt.com.vn)



## Thanh Long Electronics Production Joint Stock Company (Thanh Long JSC)



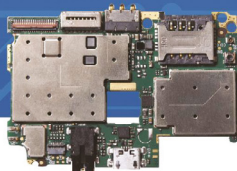
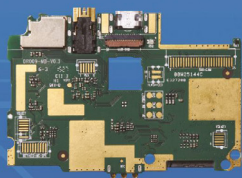
With more than 10 years experience in manufacturing, assembling PCB's, Transformers and Inductors, Thanh Long JSC - a leading electronic company in Vietnam - is a competent and cost-effective solution provider for all partners over the world.

**Export products** PCBs, Coil Transformer, Inductor and Leakage Circuit Breakers

**Exports to** Germany, Turkey, Japan, Korea and India

**Certification** ISO 9001: 2008, ISO 14001: 2004, UL (E43326, E35660)

[www.thanhlongpcb.com.vn](http://www.thanhlongpcb.com.vn)  
[minhc@thanhlongpcb.com.vn](mailto:minhc@thanhlongpcb.com.vn)



## **Vietnam Post and Telecommunication Industry (VNPT Technology)**

**VNPT Technology**   
A MEMBER OF VNPT

As a leading enterprise in Manufacturing and Research & Development of telecom products and terminal devices, VNPT Technology is looking for cooperation with European partners in the research and development, supplying of EMS (Electronic Manufacturing Services) and ICT & Telecommunication solutions.

**Export products** Telecom products, engineering services and terminal devices

**Exports to** European Union, USA, Asia

**Certification** ISO 9001: 2008, ISO 14001: 2004

[www.vnpt-technology.vn](http://www.vnpt-technology.vn)

[mkt@vnpt-technology.vn](mailto:mkt@vnpt-technology.vn)

## **Vietnam Electronic Industries Association (VEIA)**

VEIA is an industry non-government organization in Vietnam with activities covering both electronics and ICT fields. VEIA has 115 enterprise members nationwide, including companies that engage in manufacturing, trading and service in the fields of electronics, information technology and communication.

VEIA cooperates and is closely related with many brother and sister associations in the world. VEIA also is a member of main international organizations in electronics and ICT fields such as the ASEAN Electronics Forum (since 2003), the Asian Electronics Forum (since 2004) and the World Electronics Forum (since 2009), which helps to demonstrate VEIA's role as the perfect bridge between the electronics and ICT industry in Vietnam and the global electronics industry.

[www.veia.org.vn](http://www.veia.org.vn)  
[dthuong@veia.org.vn](mailto:dthuong@veia.org.vn)





**During Electronica 2016 VEIA will present Allypark:**



Allypark is a research, development and manufacturing company of products for consumer, telecom, medical, and industrial fields. APGITEK is the copyright trademark of Allypark. Allypark's products are in compliance with Vietnam standards and IEC standards for corresponding fields.

**Export products** Medical, lighting, smart home and IT & industrial equipment and multimedia devices

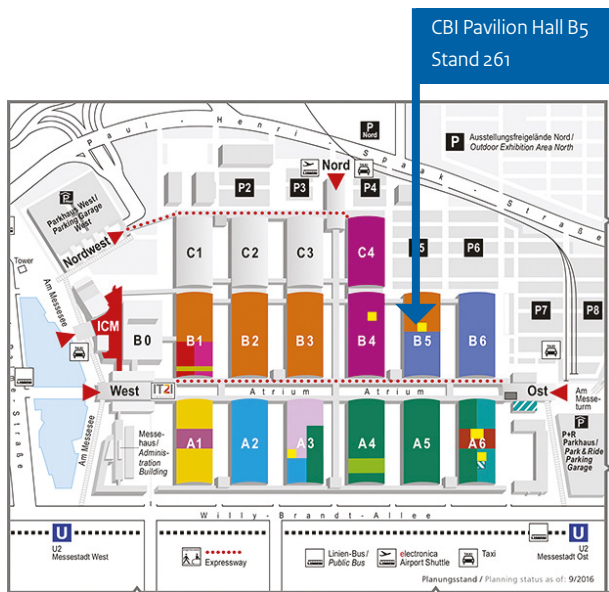
**Exports to** Europe, ASEAN, China, US

**Certificate** CE, UL





# Floorplan



## About CBI

CBI (Centre for the Promotion of Imports from developing countries) is part of the Netherlands Enterprise Agency and commissioned by the Ministry of Foreign Affairs of the Netherlands. CBI contributes to sustainable economic development in developing countries through the expansion of exports from these countries, focusing primarily on European markets. We achieve this by offering an integrated approach, which is applicable to companies, business support organisations and governmental authorities. Our core competence is threefold: advice, counselling and knowledge management.

[www.cbi.eu](http://www.cbi.eu)

# Notes

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