



Ministry of Foreign Affairs

# Connecting Central America: Fish & Seafood companies

*Meet quality suppliers from Costa Rica, Guatemala, Honduras, Panama and Nicaragua*



# Contents

<b>Product Finder</b>	<b>3</b>
<b>Connecting Central America</b>	<b>5</b>
<b>Discover Central America for your Seafood</b>	<b>8</b>
<b>The Central American Offer in Fish and Seafood</b>	<b>9</b>
<b>Central American Partners in the Fish and Seafood Sector</b>	<b>10</b>
<b>Contact information</b>	<b>13</b>
<b>Costa Rica</b>	<b>15</b>
Ecos Shrimp Group Costa Rica	15
Exportadora Frumar S.A.	16
Industrias Martec S.A.	17
<b>Guatemala</b>	<b>18</b>
Bubba S.A.	18
<b>Honduras</b>	<b>19</b>
Corporación Acuicola de Centroamerica, S.A. (CACESA)	19
Camarones del Sur S.A. de C.V. (Camarsur)	20
<b>Nicaragua</b>	<b>21</b>
Central American Fisheries, S.A.	21
<b>Panama</b>	<b>22</b>
Bajamar Seafood, S.A.	22
Salva-Mar S.A.	23

# Product Finder

Fish		
Product	Company	Page
<b>Bonito Tuna</b>	Bajamar	22
	Salva-Mar	23
<b>Conch</b>	Central American Fisheries (CAF)	21
<b>Corvina</b>	Bajamar	22
	Salva-Mar	23
	Central American Fisheries (CAF)	21
<b>Croakers</b>	Bajamar	22
	Salva-Mar	23
<b>Grouper</b>	Bajamar	22
	Salva-Mar	23
	Frumar	16
	Industrias Martec	17
<b>Kingklip</b>	Bajamar	22
	Salva-Mar	23
	Frumar	16
<b>Lane Snapper</b>	Central American Fisheries (CAF)	21
<b>Mackerel</b>	Bajamar	22
	Salva-Mar	23

Fish		
Product	Company	Page
<b>Mahi-Mahi</b>	Bajamar	22
	Salva-Mar	23
	Central American Fisheries (CAF)	21
<b>Parrot Fish</b>	Frumar	16
	Bajamar	22
<b>Parrot Fish</b>	Salva-Mar	23
	Central American Fisheries (CAF)	21
<b>Silk Snapper</b>	Central American Fisheries (CAF)	21
<b>Snapper</b>	Bajamar	22
	Salva-Mar	23
	Frumar	16
	Industrias Martec	17
<b>Snook</b>	Bajamar	22
	Salva-Mar	23
	Central American Fisheries (CAF)	21
<b>Swordfish</b>	Frumar	16
	Industrias Martec	17
<b>Tuna</b>	Frumar	16
	Industrias Martec	17

<b>Fish</b>		
<b>Product</b>	<b>Company</b>	<b>Page</b>
<b>Yellow Fin Tuna</b>	Bajamar	22
	Salva-Mar	23
<b>Yellow Tail Snapper</b>	Central American Fisheries (CAF)	21

<b>Seafood</b>		
<b>Product</b>	<b>Company</b>	<b>Page</b>
<b>Caribbean spiny lobster</b>	Central American Fisheries (CAF)	21
<b>Pacific White Shrimps (L. Vannamei )</b>	Bubba S.A.	18
	CACESA	19
	CAMARSUR	20
	Ecos Shrimp Group Costa Rica	15

# Connecting Central America

**Are you interested in discovering new suppliers and expanding your offer to include new origins for your seafood? The Centre for the Promotion of Imports from developing countries (CBI) connects you with reliable, high quality suppliers equipped to do business with a European partner. Within its Connecting Central America initiative, CBI is working together with the European Union (EU) and SIECA for sustainable development. The initiative, that is co-financed by the EU and coordinated by SIECA, supports SMEs and cooperatives in becoming more competitive in the European market.**

## **Meet quality suppliers from Central America!**

Connecting Central America presents 7 companies from Costa Rica, Guatemala, Honduras, Nicaragua and Panama that are ready to enter the European Market. The companies offer an interesting range of products. From frozen seafood like quality Vannamei shrimp and Caribbean spiny lobster and fresh fish like grouper, wild and farmed snapper, mahi mahi, swordfish and tuna.

Many of the exports currently go to the USA or Asia. Still the Central American companies offer numerous products that appeal to the European market as well, especially considering the Association Agreement that was signed between the EU and the Central American region in 2012, which has improved conditions for trade. You could be the first to take advantage of their search for alternatives.

Your one-stop shop for sourcing from Central America

Request a meeting with one of the companies now!

Email CBI consultant John van Herwijnen: [john@open-europa.com](mailto:john@open-europa.com)

## About CBI

CBI connects small and medium-sized enterprises (SMEs) in developing countries with the European market, in order to contribute to sustainable and inclusive economic growth. The CBI is part of the Netherlands Enterprise Agency and is mainly funded by the Ministry of Foreign Affairs of the Netherlands. Within the framework of the Central American Regional Economic Integration (INTEC) project, which is financed primarily by the European Union and coordinated by SIECA, the EU and the Ministry of Foreign Affairs of the Netherlands signed a cooperation agreement to jointly promote the advantages for Central American SMEs of the Association Agreement between the EU and Central America.

In this context, CBI executes the initiative “Connecting Central America” to support 60 Small and Medium sized Enterprises (SMEs) and cooperatives from Central America, between 2018 and 2021, in becoming (more) competitive in the European market.

### More information about the ‘Connecting Central America’ initiative in:

[www.cbi.eu/projects/connecting-central-america](http://www.cbi.eu/projects/connecting-central-america) and [www.facebook.com/connectingcentralamerica](https://www.facebook.com/connectingcentralamerica)

## About the European Union

This project is funded by the European Union. The EU is a peace and solidarity project that is unique in the world, associating 28 Member States with values of freedom, democracy and solidarity. At the regional level, in Central America the European Union promotes the defense of human rights, including gender equity; supports issues of security and rule of law; contributes to the mitigation and adaptation to climate change and promotes employment, trade and investment.



### More information:

[https://eeas.europa.eu/delegations/nicaragua\\_en](https://eeas.europa.eu/delegations/nicaragua_en)



### About SIECA

The Central American Economic Integration Secretariat (SIECA) is the entity in charge of promoting efforts to gradually reach the economic union of Guatemala, El Salvador, Honduras, Nicaragua, Costa Rica and Panama. With this, SIECA fulfills its objective of expanding the development options of the region and establishing closer links with the international economy. SIECA is based in Guatemala City and is the technical secretariat of the Council of Economic Integration Ministers (COMIECO) and the Council of Transport Ministers (COMITRAN).

**More information:**

[www.sieca.int](http://www.sieca.int)

# Discover Central America for your Seafood

What makes Central America an attractive region for European fish and seafood importers is the combination of aquaculture from Guatemala and Honduras, wild catch fresh fish from Panama and Costa Rica, complemented with value-added lobster and conch from Nicaragua. Most of the companies have a modern certified processing plant to produce tailor-made products according to customer specifications.

- › Diverse offer of sustainable Fishing and Aquaculture
- › Food Safety and Quality Protocols
- › Technology and Innovation
- › Favorable trade conditions through the Association Agreement between Central America and the European Union





# The Central American Offer in Fish and Seafood



**Bubba S.A.**

Pacific White Shrimps (L. Vannamei)

**CACESA**

Pacific White Shrimps (L. Vannamei)

**CAMARSUR**

Pacific White Shrimps (L. Vannamei)

**CAF**

Conch	Lobster
Lane Snapper	Corvina
Silk Snapper	Mahi-Mahi
Yellow tail Snapper	Snook
	Caribbean spiny

**Frumar**

Grouper	Mahi-Mahi
Kingklip	Swordfish
Snapper	Tuna

**Martec**

Grouper	Tuna
Snapper	Wildcaught fish
Swordfish	

**Ecos Shrimp Group Costa Rica**

Pacific White Shrimps (L. Vannamei)

**Bajamar & Salva-Mar**

Snapper	Mackerel
Yellow Fin Tuna	Corvinas
Bonito Tuna	Snook
Mahi Mahi	Kingklip
Grouper	Parrot Fish
Croakers	

# Central American Partners in the Fish and Seafood Sector

## CANEPP | Costa Rican National Chamber of Exporters of Fishery and Aquaculture Products

CANEPP is the political and technical link between Costa Rican exporting companies and international markets. The Chamber is committed to achieving the differentiation and competitiveness of their partners at the national and international level, with a vision of social responsibility and sustainable development. CANEPP maintains excellent relations with Costa Rican authorities related to the value chain of seafood and aquaculture products, including the National Council of Animal Health (CONASA) and the Fishery Improvement Project (FIP) committee. In addition, the Chamber is involved in international initiatives such as the Organisation of Central American Aquaculture and Fisheries Entrepreneurs (OECAP), CENPROMYPE, the Mahi Mahi Regional Committee with Ecuador and Peru, and the Latin American Community of FIPs.



### CONTACT

Ana Victoria Paniagua  
[info@canep.org](mailto:info@canep.org)  
+506 8491 6021  
[www.canep.org](http://www.canep.org)

---

## AGEXPORT | Guatemalan Exporters Association

AGEXPORT is a private non-profit institution established in 1982 to promote Guatemalan exports. With a vision to make of Guatemala a competitive export country, the association facilitates exports, imports and logistics, connecting users with customs authorities through electronic platforms. More importantly, AGEXPORT helps buyers throughout the world in the task of identifying reliable Guatemalan suppliers. Members of AGEXPORT in the aquaculture and fishery sector include: shrimp farming, tuna fishing, tilapia farming, mahi mahi fishing, processing plants, feed mills and input suppliers.



### CONTACT

Rodrigo Ruiz  
[rodrigo.ruiz@agexport.org.gt](mailto:rodrigo.ruiz@agexport.org.gt)  
+502 24223525 / +502 30117980  
<https://export.com.gt/EN/sector/acuicultura-pesca>

# Central American Partners in the Fish and Seafood Sector

## ANDAH | National Association of Aquaculturists of Honduras

ANDAH is a completely integrated sector association created to strengthen the systematic productivity of aquaculture in Honduras, through quality systems, safety, sustainable development (social, economic and environmental), research and innovation. The association does this by boosting the defense and security of aquaculture, processing and commercialization, to guarantee international buyers can source optimum quality products from Honduras. ANDAH is the contact point for information on companies that are part of the aquaculture sector in Honduras: larvae laboratories, shrimp production plants and shrimp packing plants.



### CONTACT

Javier Amador

[andah@andah.hn](mailto:andah@andah.hn)

+504 2782 0986

<https://andah.hn/en/andah-en/>

---

## CAPENIC | Fishing Chamber of Nicaragua

CAPENIC is a private sector organisation in Nicaragua that includes fishermen, fish farmers, processing plants, and exporters. The primary mission of CAPENIC is to promote the efficient use of fisheries resources and aquaculture with sustainability criterion, good production practices and food safety programmes.

Currently, the main export products of Nicaragua are: farmed shrimp, Caribbean spiny lobster, shrimp, several varieties of fresh and frozen fish, sea snails, prawns, and sea cucumber. According to various scientific studies, Nicaragua presents important potential advantage in depth shrimp, prawn, squid, pelagic fish and aquaculture, at sea or freshwater.



### CONTACT

Armando Segura

[capenic@ibw.com.ni](mailto:capenic@ibw.com.ni)

+505 22666704

# Central American Partners in the Fish and Seafood Sector

## PROPANAMA

PROPANAMA coordinates the national effort to boost the country's participation in the international economy, attracting investment and promoting exports, contributing to the productive, competitive, inclusive and sustainable growth of Panama, through the implementation of a National Strategy, developed with the assistance of all sectors. By applying innovative practices and new technologies for the promotion of exports PROPANAMA contributes to the generation of decent employment and the improvement of the life quality of the Panamanians. In the Fish and Seafood sector, PROPANAMA provides promotion and export market development services, working closely with the network of Embassies and Consulates to identify possible international markets to promote Panamanian fish and seafood.



### CONTACT

Yelsica Caballero

[ycaballero@mire.gob.pa](mailto:ycaballero@mire.gob.pa)

+507 3822109

<http://propanama.mire.gob.pa/>

# Contact information



CBI Sector expert

**John van Herwijnen**

E: [john@open-europa.com](mailto:john@open-europa.com)

M: +34 651182546

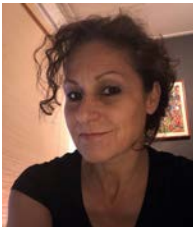


Programme Manager CBI

**Nicky Buizer**

E: [nbuizer@cbi.eu](mailto:nbuizer@cbi.eu)

M: +31 629196954



CBI Project Officer

**Christina Koutsomailis**

E: [CKoutsomailis1@cbi.eu](mailto:CKoutsomailis1@cbi.eu)

M: +31 611888991

**The companies**



## Ecos Shrimp Group Costa Rica

ECOS SHRIMP GROUP COSTA RICA is a vertically integrated company dedicated to deliver the best organic shrimp in the world to their customers.

They implement innovative processes that allow them to offer an environmentally sustainable, socially responsible and high quality product satisfying the most discerning customers.

The hatchery, farms and processing plant are located on the Costa Rican Pacific coast, which allows them to bring job opportunities to coastal and rural communities where commercial development has been very limited. Their organic, food safety and CSR certifications guarantee business policies that have positive impacts on the environment, food safety and social progress, achieving a sustainable balance for current and future generations.

---

### Products

- Pacific White Shrimp (L. Vannamei) – 1000 ton
- HOSO, HLSO, Peeled & Deveined, Tail-on/off
- Raw and Cooked
- IQF, Semi-IQF or Block frozen
- Bulk and Retail Packaging (Branded or Private label)

### Certifications

- EU Organic (834/2007)
- IFS
- BSCI
- Essential Costa Rica

### Costa Rica

#### ADDRESS

Calle 27, Puntarenas  
Costa Rica

[info@shrimp.cr](mailto:info@shrimp.cr)

[sales@shrimp.cr](mailto:sales@shrimp.cr)

<https://shrimp.cr/>

#### CONTACT

René Diers

+506 88498681

[rene@shrimp.cr](mailto:rene@shrimp.cr)

#### CBI contact

John van Herwijnen

+34 651182546

[john@open-europa.com](mailto:john@open-europa.com)



## Exportadora Frumar S.A.



Exportadora Frumar S.A. began in 1987 as a small fish distributor seeking to bring their customers the highest quality of products from the sea. From the onset, their catch has been made solely through artisanal methods, using Costar Rican fleets fishing exclusively in national waters. The processes of this company fully comply with the highest hygiene and quality standards. Exportadora Frumar S.A. has been assessed with and complies to the requirements of Food Safety System Certification 22000. Frumar's products have been enjoyed around the globe, and today, after 30 years in the market, clients continue savoring their products with the same satisfaction that has characterized them from the start.

### Products

- Mahi Mahi - 80 ton
- Tuna - 220 ton
- Swordfish - 200 ton
- Snapper - 80 ton
- Grouper - 60 ton
- Kingklip - 40 ton

### Certifications

- FSC 22000

### Costa Rica

#### ADDRESS

800 meters east from the Catholic Church, 150 meters north. Coyol de Alajuela, 671-4050 Alajuela Alajuela, Costa Rica  
[frumar@racsa.co.cr](mailto:frumar@racsa.co.cr)  
[www.frumarcr.com](http://www.frumarcr.com)

#### CONTACT

Mr Gustavo Valverde Lippa  
+506 24339401  
[g.valverde@frumarcr.com](mailto:g.valverde@frumarcr.com)

#### CBI contact

John van Herwijnen  
+34 651182546  
[john@open-europa.com](mailto:john@open-europa.com)



## Industrias Martec S.A.



Founded in 1982, Martec is one of the largest Seafood companies in Central America and supplies top quality fresh and frozen fish out of Costa Rica and Panamá. Martec also produces Rose Snapper in Costa Rican waters in off shore cages. The Company is committed towards the sustainability of the ocean and only sources its main pelagic species that are under a FIP (Fishery Improvement Project). Martec also has 4 stars BAP certification and its processing plant is BRC certified.

### Products

- In total around 3,300 ton
- Grouper
- Swordfish
- Tuna
- Farmed Rose Snapper from Martec's marine concession in Costa Rica

### Certifications

- BAP (Best Aquaculture Practices)
- BRC

### Costa Rica

#### ADDRESS

Final de la calle de Ranchon  
Apartado 20 / 60601 Quepos  
Costa Rica  
+506 27770122  
<https://www.martec.co.cr>

#### CONTACT

Juan Nuñez  
+506 83317161  
[juan.nunez@martec.co.cr](mailto:juan.nunez@martec.co.cr)

#### CBI contact

John van Herwijnen  
+34 651182546  
[john@open-europa.com](mailto:john@open-europa.com)



## Bubba S.A.



The town of Paredón, Guatemala, used to depend solely on artisanal fishing, until 2008, when BORIV Group created BUBBA and invested in a 13 hectare, semi intensive shrimp farm. In 2019 the company shifted to a hyper-intensive system of production, starting the CSR and ASC certification processes with the aim of growing their international markets for their HOSO and HLSO products (A4, A5).

### Guatemala

#### ADDRESS

Calzada la Paz,  
Ofibodegas centro 5, no. 13,  
Zona 5  
01005 Guatemala, Guatemala  
<https://camaronesbubba.com>

#### CONTACT

Mr Juan Carlos Bolaños  
+502 24994646  
[jcbolanos@grupoboriv.gt](mailto:jcbolanos@grupoboriv.gt)

#### CBI contact

John van Herwijnen  
+34 651182546  
[john@open-europa.com](mailto:john@open-europa.com)

---

#### Products

- Fresh and frozen Pacific white shrimps (L. Vannamei) - 375 ton

#### Certifications

- GLOBALG.A.P. in process



## Corporación Acuicola de Centroamerica, S.A. (CACESA)



CACESA is a Honduran company that was created in 2012. In 2013, CACESA acquired the production operations of CULCAMAR, INMAR, and BOMAR. In 2015, CACESA acquired stakes in the San Carlos Packing Plant, consolidating the production and packing process for the group. The shareholders of CACESA have over 25 years of experience in the production of Vannamei shrimp. CACESA is currently investing in technology and innovating processes to position the group as one of the leading companies in the shrimp sector in Honduras, ensuring excellence and quality throughout the whole process, from production to export.



### Products

- Pacific white shrimps (L. Vannamei) - 2.645 ton

### Certifications

- ASC
- BRC in process

### Honduras

#### ADDRESS

Barrio San Juan Bosco, de la Clínica de Hemodiálisis 3, cuadras al Sur y media Oeste, Choluteca, Honduras

+504 27805076

[www.grupocacesa.com](http://www.grupocacesa.com)

[informacion@grupocacesa.com](mailto:informacion@grupocacesa.com)

#### CONTACT

Mr Jaime Francisco Maldonado Castañeda

+504 94526927

[jmaldonado@grupocacesa.com](mailto:jmaldonado@grupocacesa.com)

#### CBI contact

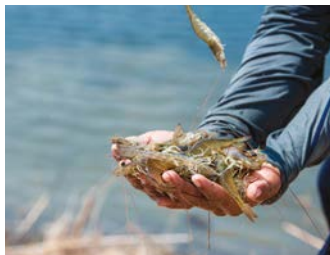
John van Herwijnen

+34 651182546

[john@open-europa.com](mailto:john@open-europa.com)



## Camarones del Sur S.A. de C.V. (Camarsur)



The story of Camarsur begins in Choluteca in 1987, with the initiative of Mr. Fidencio Bonilla and his wife Mrs. Yolanda Robles. At the time, they were pioneers of the industry of shrimp farming (*Litopenaeus Vannamei*) in The Gulf of Fonseca, Honduras. Over the years with constant hard work, Camarsur has reached financial stability and grown from a small shrimp farm to a family company with 820 hectares, 44 salt water ponds and provides more than 180 jobs. Camarsur does shrimp farming with excellence, reaching high standards, integrity and always committed with their natural resources, their communities and their customers.

### Honduras

#### ADDRESS

Plaza Vilchez, Local #9  
Boulevard Mauricio Oliva  
51101 Choluteca, Honduras  
+504 27824576

[www.camarsur.com](http://www.camarsur.com)

#### CONTACT

Ms. Suany Amador  
+504 33751245

[Suany.amador@camarsur.com](mailto:Suany.amador@camarsur.com)

#### CBI contact

John van Herwijnen  
+34 651182546

[john@open-europa.com](mailto:john@open-europa.com)

---

#### Products

- Pacific white shrimps (*L. Vannamei*) - 1500 ton:
  - Head-On / Shell -On / Headless Shell-On /
  - PUD / Butterfly / Butterround /
  - BTF Tail-on/off / P&D Tail-on/off /
  - P&D / Cooked shrimp

#### Certifications

- ASC in progress



## Central American Fisheries, S.A.



Central American Fisheries (CAF) is a Nicaraguan Corporation with over 25 years of experience in the seafood industry. Through their work in the Caribbean coast of Nicaragua, they have developed a hand in hand relationship with artisanal fisherman and industrial fleets. This guarantees a steady supply of Caribbean Spiny Lobster (*Panulirus argus*), Conch (*Strombus Gigas*) and a variety of fish species. In the Pacific coast, CAF works with independent fishermen providing a selection of fish species to be processed (fresh and frozen) daily in their Managua facilities, close to Managua International Airport.

### Products

- Caribbean spiny lobster (live, whole raw, whole pre cooked, tails) - 700 ton
- Conch - 120 ton
- Total fish (Corvina, Mahi Mahi, Snook, Lane Snapper, Silk Snapper, Yellow tail Snappers) - 1750 ton

### Certifications

- BRC and HACCP Corn Island facility
- HACCP Managua Facility

## Nicaragua

### ADDRESS

Semaforos del Mayoreo 75  
vrs abajo, 10000 Managua  
Nicaragua  
+505 22331883  
[www.caf.com.ni](http://www.caf.com.ni)

### CONTACT

Mr. Juan Fernando  
Zarruk  
+505 89880622  
[jzarruk@caf.com.ni](mailto:jzarruk@caf.com.ni)

Mr. Giancarlo Vannini  
+505 88801272  
[gv@caf.com.ni](mailto:gv@caf.com.ni)

### CBI contact

John van Herwijnen  
+34 651182546  
[john@open-europa.com](mailto:john@open-europa.com)



## Bajamar Seafood, S.A.



Bajamar Seafood is a Panamanian company with vast experience in the seafood exports market. They began operations in 2006 as a family business and with the help of an excellent team of collaborators and suppliers Bajamar has maintained a constant growth through the years, positioning themselves as one of the leading companies in the field. They seek daily excellence in the quality of their products by carrying out HACCP, GMP quality controls and implementing quality and safety management programs based on BRC and CSR, in order to provide their select clients with an excellent quality product, while maintaining the sustainability of marine resources.



They also have the capacity to export frozen fish. Most of their products come from the Pacific Ocean (FAO Zone 77). Last year Bajamar started to sell Jumbo Shrimps vannamei ) and Pacific Lobster Tails. They can process 12 ton of fresh fish daily at their facility, and their cold rooms can store 160 tons at 20 C. Their Blast Freezer can reach 30 C and is designed for the IQF process.



### Products

- Snapper ( Lutjanus Spp ) - 250 ton
- Yellow Fin Tuna ( Thunnus Albacares ) - 80 ton
- Bonito Tuna ( Sarda Orientalis ) - 100 ton
- Mahi Mahi ( Coryphaena Hippirus ) - 200 ton
- Grouper ( Mycteroperca Spp and Epinephelus Spp ) - 60 ton
- Croakers, Mackerel, Corvinas, Snook, Kingklip, Parrot Fish, etc. - 60 ton

### Certifications

- BRC in process

## Panama

### ADDRESS

Las Mañanitas, Industrial Sector, Bajamar Building no. 40 A  
0838-00812 Panama , Panama  
+507 3959816  
[gerencia@bajamarseafood.com](mailto:gerencia@bajamarseafood.com)  
<https://bajamarseafood.com/>

### CONTACT

Mr. Francisco Garés  
+507 66142947  
[ventas@bajamarseafood.com](mailto:ventas@bajamarseafood.com)

### CBI contact

John van Herwijnen  
+34 651182546  
[john@open-europa.com](mailto:john@open-europa.com)



## Salva-Mar S.A.



Salva-Mar S.A. is a seafood processing company that exports and distributes high quality sea products. The company has over 25 years of experience in the international market. Salva-Mar stands out for the quality, consistency and security that they offer their clients throughout the year. The products and packaging options include: fresh whole fish, frozen fillets and steaks, and frozen whole fish. To get to know the variety of fish and products for export please visit this online catalogue: <http://en.salva-mar.com/fish-products/>

Salva-Mar's main offices and processing plant are located in the Port of Boca Parita, Herrera, Panama. The company works with partners that are certified in Good Manufacturing Practices (GMP); Standardized Operational Sanitation Procedures (SSOP). The processing plant of Salva-Mar has a Hazard Analysis and Critical Control Point (HACCP) plan approved by the FDA. Their products mostly come from artisanal fisheries from all over the Pacific Coast of Panama (FAO Zone 77). The company distinguishes itself by its corporate message of responsible sea products consume through respecting the closures, and educating our customers about the variety of products that can be consumed with out over exploiting the species in danger or over exploitation.

### Products

Whole fresh fish (800 ton), frozen fish (250 ton), fish steak (200 ton), fish fillets (100 ton):

- Snapper ( Lutjanus Spp ) - 250 ton
- Yellow Fin Tuna (Thunnus Albacares) - 120 ton
- Bonito Tuna (Sarda Orientalis) - 100 ton
- Mahi Mahi (Coryphaena Hippurus) - 400 ton
- Grouper (Mycteroperca Spp and Epinephelus Spp) - 180 ton
- Croakers, Mackerel, Corvinas, Snook, Kingklip, Parrot Fish, etc. - 300 ton

### Certifications

- HACCP

## Panama

### ADDRESS

Port of Boca de parita,  
Monagrillo  
0106-00082 Chitre, Herrera  
Panama  
+507 9963977  
[info@salva-mar.com](mailto:info@salva-mar.com)  
<http://salva-mar.com>

### CONTACT

Ms. Digna Cedeño  
+507 66702354  
[digna@salva-mar.com](mailto:digna@salva-mar.com)

### CBI contact

John van Herwijnen  
+34 651182546  
[john@open-europa.com](mailto:john@open-europa.com)



Ministry of Foreign Affairs

## Working together for sustainable development

Within the framework of the Central American Regional Economic Integration (INTEC) project, which is financed primarily by the European Union and coordinated by SIECA. In this context, CBI executes the initiative “Connecting Central America” to support 60 Small and Medium sized Enterprises (SMEs) and cooperatives from Central America.

CBI (Centre for the Promotion of Imports from developing countries)

### Postal address

P.O. Box 93144  
2509 AC The Hague  
The Netherlands

### Visiting address

Prinses Beatrixlaan 2  
2595 AL The Hague  
The Netherlands  
+31 (0)88 602 4300  
[contact-us@cbi.eu](mailto:contact-us@cbi.eu)  
[www.cbi.eu](http://www.cbi.eu)

This brochure has been produced with the financial support of the European Union. The contents of this publication are the sole responsibility of CBI and can in no way be taken to reflect the views of the European Union.